

# Private Clients In the Changing World: Where East Meets West

# Thursday 10 APRIL 2025

08:30 - 09:00 → Registration and Morning Coffee

09:00 - 09:10 → Opening remarks from the President of the Cyprus Chamber of Commerce and Industry, Mr. Stavrou

09:10 - 09:20 → Opening remarks from the President of Cyprus Investment Funds Association, Ms. Maria Panayiotou

09:20- 09:30 → Brief Presentation by Fairwinds International Bank, Mr. Mark Henny

09:30 - 10:00

# Opening Speeches from Conference Chair(wo)men

Changing political and legal landscape reshapes the geography of centres of both HNWI and their advisors. Wealth goes to where the success is celebrated, and the opportunities are aplenty. Traditional centres are being pushed out by ambitious new entrants.

This conference will address the most recent international hot topics, changes in laws of various countries with a focus on practical takeaways for wealthy families and their advisors.

# CHAIR(WO)MEN:

Olga Boltenko-Kroon, Managing Partner Boltenko Law, Zurich

Stella Kammitsi, Managing Director, Raza Corporate Services Ltd, Nicosia

Paolo Panico, Managing Director Private Trustees SA, Luxembourg 10:00 - 11:30

Staying Ahead of the Curve: Dealing with Economic Sanctions, AML, CRS, as well as Financial Markets

As geopolitical risks intensify and a new U.S. Administration is in place, it is important to gain new strategies for quickly adapting to rapid new changes.

This panel will address how HNWI and their advisers can manage economic sanctions risks and compliance requirements, whilst effectively manage wealth and new business ventures.

CHAIR: Olga Boltenko-Kroon, Managing Partner Boltenko Law, Zurich

# **SPEAKERS:**

**Gregg Robins**, Founder Robins Advising, Geneva

Melanie Ryan, Partner Pinsent Masons LLP, London

Richard Sobel, Managing Partner Altai Capital LLC, New York

Charlie Willcox, CRS/FATCA C Regulatory Advisor Helm AG, Zurich

Nicky Xenofontos, Managing Partner N. Xenofontos LLC, Nicosia - STEP Cyprus Chairwoman

11:30 - 12:00→ Coffee Break

12:00 - 13:15

# International Relocations: Immigration and Tax

Relocation has never been such an important topic. For many reasons, high net worth clients are deciding to move to other jurisdictions, and in doing so often seek out low tax regimes. As a result, their home countries are likely to challenge the legitimacy of the move.

How best can our clients be prepared to meet, and defeat, such challenges? What are best practices to establish, and defend, a new tax residency? In addressing these questions, we will ask our speakers to discuss current trends and practical lessons learned from cases they have encountered.

CHAIR: Stella Kammitsi, Managing Director, Raza Corporate Services Ltd, Nicosia

#### **SPEAKERS:**

Svetlana Colta, Founder C CEO Carré Trust AG, Zurich

George Economides, Partner EGG Economides LLC., Limassol

Theodoros Skouzos, Managing Partner lason Skouzos TaxLaw, Athens

Elena Taylor, Senior Counsel Charles Russell Speechlys LLP, Dubai

# 13:15 - 14:15 → **Networking Lunch**

14:15 - 15:15

# HNWI in 2025: Political Uncertainty, Change of Legal and Tax Regimes

Fiscal policies and geopolitical pressures in Europe and Middle East have affected how UHNW families protect their current wealth and their legacies for future generations.

Please join us for and global update on what concerns our clients, the impact of new taxes or tax transparency, where families are moving to, and how family offices or related structures play into their planning decisions. CHAIR: Paolo Panico, Managing Director Private Trustees SA, Luxembourg

### **SPEAKERS:**

Maurizio Cohen, Founding Partner Interlaw Monaco, Monaco

Bruno Fuchs, Special Advisor Cone Marshall Swiss Trustees, Zurich

Kelly Greig, Partner Blick Rothenberg Limited, London

Judith Taic, Director
Dr. Judith Taic Law Office, Tel Aviv

Carine Tohme, Managing Partner Tohme Law Firm, Beirut

15:15 - 16:15

# Case Study: Inheritance, Wills and Probate

While families might think that they have come up with a perfect structure to manage succession and governance of family assets, the structures are often flawed, being a result of a compromise between a web of multijurisdictional inheritance and tax laws, as well CHAIR: Evgenia Martin, Counsel, Boltenko Law, Zurich

as of practical family circumstances and considerations.

**SPEAKERS:** 

This panel will examine practical consequences of inheritance by looking at a case study. Elena is married and has 4 children. She has businesses and real estate assets in the UK, Cyprus, Luxembourg and Russia, as well as bankable assets in Switzerland, Monaco and UAE. She has passports of the UK, Israel and Cyprus. Elena, her new handsome Cypriot husband and the youngest daughter are based in Cyprus. As the older children are resident in the UK, Switzerland and UAE, Elena is trying to persuade her husband to move to one of those jurisdictions. What should she do to plan her taxation and succession?

Toby Graham, Partner Farrer G Co LLP, London

Stella Kammitsi, Managing Director, Raza Corporate Services Ltd, Nicosia

David Russell KC, Barrister at Law Outer Temple Chambers, Dubai

16:15 - 16:45 → Coffee Break

16:45 - 17:45

Leaders' Insights: Where We are Now and What is Next

This closing panel will zoom in on practical takeaways from the conference by focusing on pragmatic strategies for HNWI and their advisors for year 2025 and beyond.

- Geopolitics: trends C implications
- Evolving attitudes to wealth
- Biggest challenges of 2025 C beyond
- Al vs. Humans
- Structuring solutions: theory C practice

**SPEAKERS:** 

Olga Boltenko-Kroon, Svetlana Colta, George Economides, Bruno Fuchs, Toby Graham, Stella Kammitsi, Paolo Panico, Gregg Robins, David Russell KC, Melanie Ryan, Theodoros Skouzos, Richard Sobel, Judith Taic, Carine Tohme, Elena Taylor, Charlie Willcox, Nicky Xenofontos

17:45 - 18:00 → Closing Remarks by the Chair (wo)men

18:00 - 20:00 → Cocktail Reception











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