

Λευκωσία 19 Σεπτεμβρίου 2019

**Θέμα: Επιχειρηματικό Φόρουμ Κύπρου - Σλοβενίας
& Επιχειρηματικές συναντήσεις (B2B)**

Ενόψει της επίσκεψης του Υπουργού Εξωτερικών της Σλοβενίας, Dr Miro Cerar, το ΚΕΒΕ σε συνεργασία με την Πρεσβεία της Σλοβενίας στην Αθήνα, θα διοργανώσουν Επιχειρηματικό Φόρουμ την **Παρασκευή 18 Οκτωβρίου 2019 και ώρα 09:30 – 13:30μμ στο Οίκημα του ΚΕΒΕ στη Λευκωσία.**

Στο πλαίσιο του Φόρουμ θα πραγματοποιηθεί με τη στήριξη του Enterprise Europe Network εκδήλωση επιχειρηματικών συναντήσεων (B2B) μεταξύ Κυπριακών και Σλοβένικων εταιρειών.

Το Φόρουμ και οι συναντήσεις θα επικεντρωθούν στους τομείς της **Διαχείρισης Εφοδιαστικής Αλυσίδας (Logistics), του Φαρμακευτικού, και της Έρευνας & Ανάπτυξης.**

Στόχος της όλης εκδήλωσης είναι να προσφέρει στους συμμετέχοντες την ευκαιρία για δικτύωση με σκοπό την ανάπτυξη συνεργασιών και την ανταλλαγή τεχνογνωσίας.

Επισυνάπτονται προς το παρόν τα προφίλ των Σλοβένικων Επιχειρήσεων καθώς το πρόγραμμα του Φόρουμ θα σταλεί τις επόμενες μέρες.

Οι εταιρείες που επιθυμούν να έχουν συναντήσεις με τα μέλη της αποστολής, παρακαλούνται όπως συμπληρώσουν και αποστείλουν την επισυναπτόμενη «Δήλωση Συμμετοχής» το αργότερο μέχρι την Παρασκευή 11 Οκτωβρίου 2019 στο ΚΕΒΕ, υπόψη Μάρθας Γεωργιάδου, Φάξ. 22667593, ή στο Email.martha@ccci.org.cy. Η περιγραφή του επιχειρηματικού προφίλ της εταιρείας σας στη Δήλωση Συμμετοχής είναι απαραίτητη.

Οι συναντήσεις θα είναι διάρκειας 10 έως 15 λεπτών έκαστη και θα ενημερωθείτε για τη διευθέτηση του χρόνου συνάντησής σας.

Για περισσότερες πληροφορίες παρακαλούμε όπως επικοινωνείτε με το κ. Ζαχαρία Μανιτάρá, Λειτουργό, ΚΕΒΕ, τηλ. 22889722 ή την Ζωή Πιερίδου, Β. Λειτουργός, EEN Κύπρου, τηλ. 22889769.

Με εκτίμηση

Χρίστος Πετσίδης
Διευθυντής
Τμ. Υπηρεσιών και Εμπορίου

Στάλω Δημοσθένους
Ανώτερη Λειτουργός
Enterprise Europe Network Κύπρου
Τμ. Εκπαίδευσης & Ευρ/κων Προγρ/των

PARTICIPATION FORM SLOVENIA – CYPRIOT BUSINESS FORUM & B2B MEETINGS
18 OCTOBER 2019

Company Information - Please complete all fields below. The information that you provide will be used for matchmaking

Company Name:

Participant Name & Position:

Email:

Office Phone:

Mobile:

Postal Address:

Year of establishment:

Short description of your company's activities (products/services):

WHICH COMPANIES WOULD YOU LIKE TO MEET WITH? PLEASE SELECT:

1. EUROPACIFIC Logistika d.o.o.
2. INTEREUROPA KOPER
3. LUKA KOPER d.d. - Port of Koper
4. ILIRIKA d.d.
5. RIKO d.o.o.

☐
☐
☐
☐
☐

I....., hereby declare that I am over 18 years old. I authorize CCCI to use all the above data, with regards to my participation to the above mentioned event. I authorize the CCCI to send me questionnaires and/or other information with regards to my participation to the above mentioned event and/or other similar future events.

I am aware that promotional photos and/or videos from the above event can be published in websites and/or social media. Unless you authorize the CCCI to keep your data for future communication, all information provided will be destroyed upon the conclusion of the event. In addition to the right to withdraw your consent, you also have rights to access, modify, delete, restrict or oppose the processing of your data, which you may exercise through a written request to the CCCI. You also have the right to complain to the Office of the Commissioner for Personal Data Protection.

Signature: _____

Date: _____

Please return this form to: martha@ccci.org.cy

SLOVENIAN DELEGATION MEMBERS

Company profile and business interest in Cyprus

1) Europacific, Logistika d.o.o.

Address: Ankaranska cesta 5, 6000 Koper, Slovenia

www.europacific.com

Ms. Ana Dežjot, COO – Chief Operation Officer

ana.dezjot@europacific.com

EUROPACIFIC

Logistics simplified



ABOUT THE COMPANY

Europacific is a trusted logistics solutions provider that meets and exceeds expectations. Our success story began back in 2003 and is founded on our mission: We strive to be a flexible and reliable logistics company catering to the complex requirements of the modern logistics environment. We can manage and resolve any situation in order to successfully satisfy your logistics needs – from shipper to consignee. Focused on your requirements, our high-calibre service additionally includes in-house customs brokerage, a CFS located in Koper, as well as our own fleet of van escort vehicles and trucks with real-time GPS tracking devices. Europacific Logistics is your one-stop partner for the European market.

CONTACTS

 +386 5 6626 350

 info@europacific.com

 www.europacific.com

SERVICES

- Sea freight FCL, own LCL services and bulk
- Rail transport
- Own fleet of trucks and trailers for FCL, TLT, project
- ADR specialist
- Project and break bulk cargo
- Air freight
- Customs clearance
- Bonded warehousing and distribution
- Insurance
- Shipping agency
- Europacific urgent air service

BUSINESS NETWORK

- Head office: Koper
- Branch office at Ljubljana Airport
- Other branch offices: Croatia, Serbia, Slovakia, Hungary, India, and Singapore
- Extensive business in Central Eastern Europe (Austria, the Czech Republic, Hungary, Slovakia, Poland)
- Extensive business in Southeastern Europe (Bosnia and Herzegovina, Croatia, Montenegro, Romania, Serbia)



Intereuropa®

Intereuropa Koper was established in 1947 in Koper.

We are market leader in South-eastern Europe and in collaboration with international partners we are present all over the world.

Together with its subsidiaries, provides logistics services in Slovenia, Croatia, Montenegro, Bosnia, Herzegovina, Serbia, Kosovo, Macedonia, Albania, and Ukraine. The company offers land transport services, including groupage, domestic transport, road transport, railway freight, and customs clearance services; logistics solutions consisting of warehousing and distribution; and intercontinental transport services, which include air and sea freight, shipping agency, and car logistics services. It also provides leasing of business premises, parking at customs terminals, trade fair logistics, and insurance brokerage services.

- 1.417 employee
- 2018 – turnover EUR 160.000.000
- 232.400 m2 of own warehouses facilities
- 1.711.000 m2 of land
- Membership in international organizations: FIATA, IATA, FETA, FONASBA, BIMCO, GS1, WCA, HCL
- Quality certificate ISO 9001:2015
- Authorised Economic Operator Status (AEO)

Our strengths

- we adapt to the needs of customers
 - own capacities
 - established business partners network worldwide
- Excellent traffic connections
- EU link with the Balkans and all Europe
- we provide logistics solutions for a variety of goods
- professionalism, competence and rich experiences
- modern technology and equipment
- providing complex logistics projects

www.intereuropa.si

E-mail: info@intereuropa.si

Phone: + 386 5 55 41 000

Address:

INTEREUROPA KOPER

Vojkovo nabrežje 32

6000 KOPER - SLOVENIJA

In Cyper we would like to meet the exporters, importers, agents, logistics company to check the possibilities for further development of the business via Port of Koper.

Registration and Company profile

Company introduction / Predstavitev podjetja

Company name: /Naziv podjetja	Luka Koper d.d.
Address: /Naslov	Vojkovo nabrežje 38, 6501 Koper
Telephone: /Telefon	+386 5 66 56 100
Fax: / Fax	/
Website: /internetni naslov	www.luka-kp.si
E-mail: / E-mail	portkoper@luka-kp.si
Representative name: /Predstavnik podjetja	Mitja Dujc
Position: /Položaj	Commercial Director
Mobile: /Mobilni telefon	/
E-mail: / E-mail	Mitja.dujc@luka-kp.si
Contact languages: / Govorjeni jeziki	Slovene, English, Italian, Serbian/Croatian
Brief company description, products and activities: /Opis podjetja, proizvodi in dejavnosti	Port & terminal operator and global logistics provider
Already engaged in import and export in Cyprus: /Dosedanje uvozno-izvozne aktivnosti na ciprskem trgu	<input checked="" type="checkbox"/> YES, since year 1970 <input type="checkbox"/> NO Export to countries: globaly Import from countries: globaly
Target partner enterprises (sector of activity and/or kind of products, services, profile) in Africa /Ciljna podjetja na Cipru (sektor, proizvodi, storitve)	Logistics providers, shipping lines & agents, forwarders, importers-exporters of goods from/to Europe
Kind of co-operation requested by the company (export, import, etc.): /Željena vrsta sodelovanja (izvoz, uvoz,...)	Import-export of goods to/from Europe/Cyprus

Port of Koper – Luka Koper

Luka Koper, port and logistic system, d.d. is a public limited company which develops and manages the Port of Koper, the only Slovenian seaport of very strategic interest. The company operates all **12 specialized terminals** in the multipurpose port, handling all types of cargo: containers, cars and Ro-Ro, various general cargo products, dry bulk, liquid bulk and passengers. The total throughput of the port in 2018 was 24 million tons, including 988,499 TEUs and 754,409 car units, making Koper the **largest container terminal in Adriatic** and one of the most important car terminals in Europe.

The Port of Koper has a strategic geographic position in the North Adriatic region and therefore important opportunities for servicing its Central European markets. It represents the **shortest link from the Far East via Suez to Europe** with a distance that is about 2,000 nautical miles shorter compared to other North-European ports and consequently enabling around 5 days shorter transit time. The consequent advantage is the optimization of the whole supply chain, making it more efficient and lean, with substantial cost and time savings for the customer.

The majority of the port's throughput is destined for the hinterland countries, namely: Austria, Hungary, Italy, Slovakia, Czech Republic, Germany and others. Port's connectivity shows a very high dependency on railway support as **60% of all cargo handled in the port is transported by rail** with daily container trains departures to main logistic and industrial centres in central and eastern Europe. Maritime connections include Mediterranean feeder and other short sea trade services. Koper has especially good container connections with Far East and South-East Asia, with weekly arrivals and competitive transit times.

Luka Koper d.d. is member of NAPA (Nord Adriatic Ports' Association), ESPO (European Sea Ports' Organization) and FEPORT (Federation of European Private Port operators), EcoPorts and Med Cruise. It has achieved several ISO quality standards and is very environmentally friendly oriented applying the EMAS scheme.

The main development focus will be on containers and cars, however the multi-purpose nature of the port will be preserved. The development plan of the Container terminal anticipates the extension of Pier No. 1 and the construction of new facilities, enabling an annual throughput of 1.5 million TEUs by 2021.



COMPANY PRESENTATION

| Ilirika MGA

SLOVENIA

ILIRIKA D.O.
**Brokerage, Asset management,
Corporate Finance**
Slovenska cesta 540
1000 Ljubljana
Slovenia
T: +386 1 200 22 50
E: info@ilirika.si

SERBIA

**ILIRIKA INVESTMENTS AD,
BELGRADE**
Brokerage, Corporate Finance
Knez Mihailova 13-15/V
11000 Belgrade
Serbia
T: +381 (0)1 240 1000
E: info@ilirkas.rs

NORTH MACEDONIA

**ILIRIKA INVESTMENTS AD,
SKOPJE**
Brokerage, Corporate Finance
Bul. Sv. Kliment Ohridski
br. 45, 1000 B
1000 Skopje
North Macedonia
T: +389 (0)2 2657 953
E: info@ilirkamk.com.mk

ILIRIKA OJU AD, BELGRADE

Mutual Funds
Knez Mihailova 13-15/V
11000 Belgrade
Serbia
T: +381 (0)1 240 1000
E: info@fondilirkas.rs

ILIRIKA FUND MANAGEMENT AD, SKOPJE

Mutual Funds
Bul. Sv. Kliment Ohridski
br. 45, 1000 B
1000 Skopje
North Macedonia
T: +389 (0)2 2657 840
E: info-fund@ilirkamk.com.mk



ILIRIKA
Financial Institution

ILIRIKA FINANCIAL INSTITUTION | Local presence

Beside Slovenia we are present at markets in Serbia and North Macedonia through our local offices.

BROKERAGE

ASSET
MANAGEMENT

CORPORATE
FINANCE





M&A
Buy-side Advisory

M&A
Sell-side Advisory

TAKEOVER PROCEDURE
Legal and Technical

SQUEEZE OUT
Legal Advising

OTHER
Issue of Securities, IPO, etc.



ILIRIKA CORPORATE FINANCE Services

Over 150
transactions in
recent years

One of the leading financial institutions in the area of corporate acquisitions in Slovenia and Southeast Europe. In more than 25 years, we have had contacts with numerous global and regional companies by providing them our quality M&A services. We supplement a comprehensive range of investment services in Slovenia with business and investments opportunities in foreign market.

By far the largest regional market share in successfully executed domestic and international M&A (buy side) transactions.

COMPANY PROFILE

COMPANY Name: RIKO D.O.O.	
Participants at the business event (name and designation):	
JANEZ ŠKRABEC, CEO	
Contact Details:	
Address: BIZJANOVA UL. 2	
Phone: +386 1 5816 300	
Fax: +386 1 5816 340	
Email: NATASA.KRZIC@RIKO.SI	
Website: WWW.RIKO.SI	
Company profile (main products/services, core activities, strengths, final customers):	
<p>RIKO is a leading international engineering company, specialized in development, design and management of complex projects in following fields: environment protection, power generation and distribution, automated warehousing and logistic systems, industrial technologies, as well as civil construction.</p> <p>main products/services</p> <ul style="list-style-type: none"> • CIVIL ENGINEERING • INDUSTRIAL ENGINEERING • WOOD PROCESSING INDUSTRY • LOGISTICS • POWER ENGINEERING AND ECOLOGY • MACHINE BUILDING AND AUTOMOTIVE INDUSTRY 	
Number of Employees: 70	Year of Establishment: 1990
Short description of target contacts on Cyprus market:	
<ul style="list-style-type: none"> • CIVIL ENGINEERING • INDUSTRIAL ENGINEERING • WOOD PROCESSING INDUSTRY • LOGISTICS • POWER ENGINEERING AND ECOLOGY • MACHINE BUILDING AND AUTOMOTIVE INDUSTRY 	
We are fluent in the following languages:	
<u>English</u>	

Date: 13.09.2019

Signature and seal: JANEZ ŠKRABEC