

Λευκωσία 24 Ιανουαρίου 2018

ΠΡΟΣ: Όλα τα μέλη
και Επιχειρηματικό Σύνδεσμο Κύπρου Αυστρίας
ΑΠΟ: Τμήμα Υπηρεσιών και Εμπορίου
ΘΕΜΑ: Επιχειρηματική Αποστολή από Αυστρία
27 Φεβρουαρίου 2018 – Ξενοδοχείο ΧΙΛΤΟΝ

«Εκδήλωση Επιχειρηματικών Συναντήσεων»

Το ΚΕΒΕ σε συνεργασία με τον Κύπρο-Αυστριακό Επιχειρηματικό Σύνδεσμο που ανήκει στη δύναμή του και το Εμπορικό Τμήμα της Αυστριακής Πρεσβείας (ADVANTAGE AUSTRIA) και με τη στήριξη του Enterprise Europe Network, διοργανώνουν εκδήλωση επιχειρηματικών συναντήσεων την **Τρίτη 27/2/2018 στο Ξενοδοχείο ΧΙΛΤΟΝ στη Λευκωσία**. Το βράδυ θα ακολουθήσει Austrian Business Circle δεξίωση, στα πλαίσια της οποίας θα απονεμηθεί το διεθνούς κύρους αυστριακό περιβαλλοντικό βραβείο Energy Globe σε Οργανισμό που εδρεύει στην Κύπρο.

Στόχος της εκδήλωσης είναι να προσφέρει στους συμμετέχοντες την ευκαιρία για δικτύωση και διαπραγμάτευση με σκοπό την ανάπτυξη συνεργασιών.

Επισυνάπτεται το Πρόγραμμα της εκδήλωσης καθώς και τα επιχειρηματικά προφίλ των Αυστριακών Επιχειρήσεων.

Οι εταιρείες που επιθυμούν να έχουν συναντήσεις με τα μέλη της αποστολής, παρακαλούνται όπως συμπληρώσουν και αποστείλουν την επισυναπτόμενη Δήλωση Συμμετοχής το αργότερο μέχρι την **Πέμπτη 15.2.2018** στο ΚΕΒΕ, υπόψη Μάρθας Γεωργιάδου email martha@ccci.org.cy.

Η προσκόμιση επιχειρηματικού προφίλ εκ των προτέρων θεωρείται απαραίτητη προϋπόθεση για τη συμμετοχή σας.

Για περισσότερες πληροφορίες παρακαλούμε όπως επικοινωνήσετε με τον Λειτουργό του Τμήματος Υπηρεσιών και Εμπορίου κ. Ζαχαρία Μανιταρά στο τηλ.22889722.

Με εκτίμηση

Χρίστος Πετσιδης
Διευθυντής
Υπηρεσιών και Εμπορίου

SURPRIS

Cyprus-Austria B2B Forum

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INGENIOUS



VENUE: HILTON CYPRUS, NICOSIA

PROGRAMME

TUESDAY 27.2.18

09.00	REGISTRATION - COFFEE (NETWORKING) Ballroom B,C	
09.30 – 10.00	OPENING – WELCOME REMARKS Head of ADVANTAGE AUSTRIA Athens (responsible for Greece and Cyprus) President of the Cyprus Chamber of Commerce and Industry (CCI)	Gerd DÜCKELMANN- DUBLANY Christodoulos ANGASTINIOTIS
10.00 – 11.00	COMPANY PRESENTATIONS (SESSION 1) agru Kunststofftechnik Gesellschaft m.b.H aluplast Austria GmbH AVK GmbH Bandex Textil & Handels-GmbH Brandauer GmbH	Kay LUGMAYR Franz NIMMRICHTER Farid BAIGELDINOV Gerlando GALLUZZO Josef BRANDAUER Sen.
11.00 – 11.15	COFFEE BREAK	
11.15 – 12.00	COMPANY PRESENTATIONS (SESSION 2) Doka GmbH Gmundner Molkerei eGen JUSTIMMO Sulzberger Käse Rebellen Sennerei GmbH	Frank WEITH Ernst Michael Waidacher Andrea Vincze Johannes Bauer
12.00 – 14.30	PRE-ARRANGED B2B MEETINGS	
20.30 – 22.30	AUSTRIAN BUSINESS CIRCLE RECEPTION ENERGY GLOBE AWARD CEREMONY CYPRUS 2017 Ballroom A (tbc)	

in cooperation with:



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COMMERCE AND
INDUSTRY



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Expression of Interest (Eoi) for B2B meetings

Please fill in the following details:

Company's Name			
Field of activity			
Contact person			
Position			
Tel. number		Fax number	
Postal address			
E-mail address			
Website			
Registration Nu.		Year of establishment	

Please provide a short description of your company's activities (products/services)

Which companies would you like to meet with? Please select.

- Agru Kunststofftechnik Gesellschaft m.b.H.
- Aluplast Austria GmbH
- AVK GmbH
- Bandex Textil & Handels-GmbH
- Brandauer GmbH
- Doka GmbH
- Gmundner Molkerei eGen
- JUSTIMMO
- Sulzberger Käseebellen Sennerei GmbH

In what type of collaboration are you interested in? You can select more than one answer.

- to represent the products of the foreign company in Cyprus
- to offer the services of the foreign company in Cyprus
- to cooperate for a specific project which requires a Joint Venture and you are looking for a partner with supplementary skills/ resources
- to perform a service (a business process) within the frame of an outsourcing contract
- to outsource part of your business process
- know-how/ technology for your business development

Please answer if you wish to attend the Austrian Business Circle Reception/Energy Globe Award Ceremony Cyprus 2017 in the evening:

- YES
NO

The contact phone number and e-mail address should be generic contact details for the organisation. In this way, we avoid the information arriving at a unique addressee and not receiving an answer if he/she is out of the office

I accept that Enterprise European Network Partners use my contact details for the sole purpose of the partnering services

Cyprus - Austria B2B Forum 27.2.2018

Company profiles of the Austrian companies

1. agru Kunststofftechnik Gesellschaft m.b.H.

<http://www.agru.at/>

Pipe systems for a variety of applications

As a reliable, professional supplier, agru offers everything from semi-finished products through to technologically optimised injection moulded fittings, all from a single source. Founded back in 1948 by Alois Gruber senior in Austria, nowadays the company is one of the world's most important single-source suppliers for high-quality piping systems, semi-finished products, concrete protection liners and lining systems made from engineering plastics.

With its expertise in producing engineering plastics components and developing tailored solutions, agru is present in virtually every sector of industry.

Wanted: Sales Partners

AGRU Kunststofftechnik is looking for local business partners for the product ranges:

- Piping systems for gas and potable water distribution as well as sewage water disposal and piping systems for industrial application such as transport of aggressive media
- Geomembranes for the use in landfills, tunnels, ponds and hydraulic engineering
- Semi-finished products and Concrete protective liners

Industry sectors: Environmental technologies, Chemicals, Energy and natural resources, Plastics, Construction and infrastructure, Machinery and plant construction, New technologies, Renewable energies, Transportation Infrastructure/Below Ground Engineering

2. aluplast Austria GmbH

<http://www.aluplast.net/>

Plastic window systems

Since 1982, the aluplast Group has been active in the development, production and distribution of high-quality and technologically advanced plastic window systems and is one of the largest brands in Europe.

aluplast has developed into an internationally operating undertaking with around 1,300 employees.

Today, the Group, consisting of 24 production and distribution branches is always a reliable local partner and produces approximately 10 million windows for its ca. 1,000 aluplast customers.

Wanted: Co-operation Partners

aluplast supplies high-quality window and door systems in all price segments and seeks contacts with plastic window manufacturers.

The new 'Multislide' sliding door system impresses with its excellent price / performance ratio. It is totally proof against rain storms and does not restrict light in the living rooms. The 'energeto' window system conserves resources to protect the environment and adds numerous processing advantages to window production.

Industry sectors: Building/Construction materials, Transportation Infrastructure/Below Ground Engineering, Environmental technologies, Furniture/Interior design

3. AVK GmbH

<http://www.avkgroup.at/>

Sporting equipment for various sports

AVK GmbH has been operating in sports industry since 2009. Its core competency is the complete equipping of sports facilities.

AVK GmbH delivers, installs and operates sporting and technological equipment for sports facilities of all levels.

Whether it is for a football stadium, a swimmingpool or gym, AVK GmbH offers certified equipment, made in Europe, for all sport activities.

Through the wide range of products and close working with sport federations, AVK GmbH equips numerous venues for international competitions.

Wanted: Direct Customers

AVK GmbH supplies and installs sports equipment for various sports and other purposes. Contacts are sought to the Cyprus Sports Organization, Ministry of Education and important sports associations such as THE CYPRUS NATIONAL OLYMPIC COMMITTEE etc.

AVK is interested in B2B contacts with construction firms, architects as well as sports clubs and operators of sports facilities.

Industry sectors: Transportation Infrastructure/Below Ground Engineering, Building/Construction materials, Sports/Leisure

4. Bandex Textil & Handels-GmbH

<http://www.bandex.com/>

Your partner for window decoration

Around the world for more than 60 years the Bandex name has stood for the production of high quality curtain tapes and a range of special narrow textiles for sophisticated window

treatments.

- Tapes for curtains and drapes
- Tapes for Austrian and Roman blinds
- String and cords
- Velcro tapes
- Tiebacks
- Cafe rods
- Curtain accessories: from gliders to lead-weight tapes
- Non-wovens: from tiebacks to valances
- Decorative articles

Wanted: Sales Partners

Bandex is seeking new business partners in the window decoration segment:

- Self-employed sales reps in the interior decoration segment (interior decorators, chain stores, furniture stores etc.)
- Distributors for sewing factories / curtain makers
- Major interior decorators / interior studios
- Project clients
- Wholesalers who either deal in curtain rails/poles or curtain fabrics

Industry sectors: Fashion, Furniture/Interiors, Silver Generation

5. Brandauer GmbH

<http://www.brandauer.cc/>

Summer toboggan system

Brandauer has been manufacturing summer tobogganing systems since 1996 and a total of 41 such installations are now in operation worldwide.

Advantages of the Brandauer summer tobogganing system:

- Single rail system, therefore attractively priced
- Unobtrusive in the landscape, no large support structures needed
- Easy to dismantle, the summer toboggan system can therefore also be used on ski slopes
- Very safe due to the guided rail system
- Existing lifts can be used for uphill transport (e.g. drag lifts, chair lifts or cable cars)
- Suitable for every type of terrain
- No concrete foundations necessary

The company can also supply fully automatic mountain transport systems for toboggans and people.

Wanted: Direct Customers

Brandauer GmbH supplies leisure and tourism infrastructure and seeks contacts to investors such as:

- Municipalities

- Hoteliers
- Tourism-investors
- Leisure facilities, leisure park owners/operators

Industry sectors: Transportation Infrastructure/Below Ground Engineering, Plant Engineering & Construction/Smart Factory, Building/Construction materials, Sports/Leisure

6. Doka GmbH

<http://www.doka.com/>

Concrete formwork and safety solutions

Faster, safer and more efficient construction of high-rise buildings

Doka is one of the world's leading companies for developing, manufacturing and distributing formwork technology for use in all fields of the construction sector.

With more than 160 sales and logistics facilities in over 70 countries, the Doka Group has a highly efficient distribution network which ensures that equipment and technical support can be provided swiftly and professionally.

The Doka Group is a company of the Umdasch Group and employs more than 6000 people worldwide.

Wanted: Direct Customers

Doka seeks contacts with construction companies, engineering offices responsible for building site safety, project developers, and public agencies responsible for safety. Doka would like to present solutions and identify opportunities in the local market: how can customers be helped to build high-rise buildings more quickly, safely and efficiently? Doka (The Formwork Experts) has so far completed almost 1,000 high-rise buildings, including the Burj Khalifa - the tallest building in the world.

Industry sectors: Transportation Infrastructure/Below Ground Engineering, Building/Construction materials

7. Gmundner Molkerei eGen

<http://www.gmundner-milch.at/>

Milk and cheese products

2,600 farmers, mainly from the southern part of Upper Austria, deliver their untreated milk to the Gmundner Molkerei which today is one of the most important Austrian dairy firms. Advanced technological production facilities and highest standards of quality are the bases for the firm's success. Top awards at international cheese competitions testify to the first-class quality of the products.

The following product groups are produced at the Gmundner Molkerei locations:

Fresh milk, ESL milk, long-life milk, long-life milk products, (fruit) yoghurt, butter, single and

double cream, cheese for frying and grilling, lactose-free milk products, semi-hard cheese, cottage cheese and fruit yoghurt dessert in a squeeze bag.

Around 320 million kg. of milk are processed annually, with an export proportion of around 50%.

Wanted: Sales Partners

2,600 dairy farmers ensure the daily delivery of fresh untreated milk, which is processed into over 100 high quality milk and cheese products. State-of-the-Art plant and strict hygienic controls ensure the first-class quality.

Direct customers are sought in Cyprus who appreciates the quality and flavor of Austrian milk and cheese specialties.

Industry sectors: Food/Soft Drinks, Organic Food

8. JUSTIMMO

The complete marketing & back-office tool for property professionals

JUSTIMMO is a back-office & marketing tool for real estate professionals. We cover the whole end-to-end process of real estate commercialization by combining classic CRM functionalities, such as lead & listing management with modern marketing functionalities, such as social media integration, syndication to real estate portals, real-time website updates and automatic generation of property presentations. Furthermore, JUSTIMMO offers a marketplace where all users can share their properties, even cross-border, in order to close more deals in less time.

Wanted: Direct Customers

JUSTIMMO is looking for clients within the real estate industry who are interested in:

- Streamlining, simplifying and organizing their daily activities
- obtaining support for professional marketing of the property portfolio
- reducing the time for administration by 40%

Industry sector: Real Estate

9. Sulzberger Käsebelln Sennerei GmbH

<http://www.kaeserebelln.com/>

Hay-milk cheese - a special cheese experience

The Käsebelln company and its milk suppliers and locations are situated in the middle of the Alps alongside. More than 500 hay-milk suppliers, who feed their cows exclusively according to the natural hay-milk regulations, deliver approximately 42 million kg hay-milk a year for the fine semi-hard and hard cheese specialties of the Käsebelln.

Käsebelln attach importance to:



- * the close connection to the milk-supplying farmers
- * well-trying rural traditions
- * silage-free feeding, i.e. without fermented foodstuffs
- * processing of 100% daily-fresh hay-milk processing g. t. s. (guaranteed traditional speciality)
- * long natural maturing and careful processing
- * 100% GMO-free

Wanted: Sales Partners

The Käse Rebellen (Cheese Rebels) have always sworn by the pure taste of hay-milk. Due to the first-class quality of hay-milk, cheese-making can dispense with all additives and preservatives. Fresh hay-milk daily, long natural maturing, the expertise of the employees and a tradition of over 150 years make hay-milk cheese unique.

Industry sectors: Food/Soft Drinks, Organic Food