



CYPRUS
CHAMBER OF
COMMERCE AND
INDUSTRY

Thursday 10 November
Filoxenia Conf. Centre Nicosia

2nd

TRADE conference



Neil Hunter Cooper



Kamola Makhmudova

Key Note Speakers Bios

Influencing Key Opportunities with the Trade Facilitation Programme & Facilitating Business Reorganisation Mergers & Acquisitions - Preventing Insolvency

Δημιουργώντας Προοπτικές για Εμπορικές Επιχ. Ευκαιρίες μέσα από Προγράμ. Χρηματοδότησης & Ορθολογιστική Αναδιοργάνωση Επιχ. - Συμφωνίες Συγχωνεύσεων ή/και Εξαγορών - Πρόληψη Αφερεγγυότητας.

Theme Focus:

- Fast Moving Consumer Goods
- Latest Development in CY's Retail and Trade Scenery
- Key Opportunities for Trade
- Trade Facilitation Programme EBRD
- Facilitating Business Reorganization
- Debt Restructuring
- Business Strategy Evaluations
- Mergers & Acquisitions
- Preventing Insolvency
- Evaluating Information
- Importance of Risk Assessment
- Credit Information – Mitigating Company's risk

+ 2 Panel Discussion

Addressed to:

- Cyprus Chamber of Commerce and Industry Members
- Fast Moving Consumer Goods Companies
- Trade Corporations & Commerce Professionals
- Banks and Other Financial Institutions
- Insurance Professionals
- EBRD Officials & Invitees
- Accountant /Auditors
- Commercial Law Firms
- Ministries of Trade & Finance Officials

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George Z. Georgiou
& Associates LLC
Lawyers, Arbitrators & Legal Consultants

Working language:
Greek & English (Simultaneous translation)

ΣΥΝΔΕΣΜΟΣ ΠΡΟΜΗΘΕΥΤΩΝ ΠΡΟΪΟΝΤΩΝ ΕΥΡΕΙΑΣ ΚΑΤΑΝΑΛΩΣΗΣ - FAST MOVING CONSUMER GOODS ASSOCIATION

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Ο ΦΙΛΕΛΕΥΘΕΡΟΣ

THE CYPRUS
WEEKLY



CYPRUS
CHAMBER OF
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INDUSTRY

2nd

TRADE conference



08:30 - 09:15
Registration - Network Coffee

Ceremonial

Event Moderator: Mrs. Makmuhdova EBRD

09:15 - 09:20

Welcome by the President of the Cyprus Chamber of Commerce and Industry - Mr. Phidias Pilides

1st Part

Influencing Key Opportunities with the Trade Facilitation Programme

1. 09:20 - 09:40

"CYPRUS Fast-Moving Consumer Goods Scenery Through The Eyes of IPH Group by Mrs. M. Photiades Commercial Management at Iakovos Photiades Foodstuff Suppliers Ltd

2. 09:40 - 10:00

"Influencing Key Opportunities for Trade by Mrs. E. Pitsilidou Ministry of Energy, Commerce Industry and Tourism"

3. 10:00 - 10:20

"Trade Finance Survey and Challenges of Global Trade by Mr. V. O'Brian Chairman, Market Intelligence Group ICC HQ Paris"

4. 10:20 - 10:40

"Trade Facilitation Programme EBRD by Mrs. K. Makmudova, Senior Banker Financial Institutions EBRD"

10:40 - 11:05

Conclusion 1stPart - Panel Discussion Q&A
(Chaired from Mr. George Leptos Vice President for Trade CCCI & Mrs. K. Makmudova)



11:05 - 11:30
Coffee break

2nd Part

Facilitating Business Reorganisation - M&A - Preventing Insolvency

5. 11:30 - 12:00

Main Speaker: Mr. Neil Cooper "Past President of INSOL International, Life President of INSOL Europe, senior consultant to the World Bank Group and delegate to UNCITRAL".

6. 12:00 - 12:20

"Preventing Insolvency: debt restructuring" by KPMG's Board Member, Head of Deal Advisory Mr. C. Anayiotos

7. 12:20 - 12:40

"Today's imperfect information, tomorrow's opportunity for growth." by Infocredit Group's Bus. Develop. Director Mr. N. Ioannou

8. 12:40 - 13:00

"The Legal Aspect for Mergers and Acquisitions" by the Office of George Z. Georgiou & Associates LLC, Managing Partner Mr. G. Z. Georgiou

13:00 - 13:30

Conclusion 2nd Part - Panel Discussion Q&A
(Chaired from Mrs. Makmudova & Mr. Cooper, Main Speakers)



13:30 - 14:30
Networking Buffet Lunch

Working language: Greek & English (Simultaneous translation)

Neil Hunter Cooper FCCA, FIPA, FSBRP, FRSA

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Consultant with INSOL International and the World Bank Group

Until 2015, partner and Head of Risk Management of Zolfo Cooper LLP, now Alix Partners

Experience:

- 50 years of insolvency practice, undertaking all manner of assignments including multinational reorganisations, fraud investigations and insolvencies in Europe, Asia, Africa and North America

Career History

- Partner in three major insolvency and accounting practices based in UK
- Senior consultant to the Investment Climate Advisory Services of World Bank Group
- Senior international consultant to European Bank for Reconstruction & Development
- Consultant to OECD
- Delegate to United Nations Commission on International Trade Law (UNCITRAL)

Publications of Interest:

- *Recognition and Enforcement of Cross Border Insolvency – A Guide to International Practice*, Wileys (1996)
- *Cross Border Insolvency – a Guide to Recognition and Enforcement*, INSOL International (2003 and 2011)
- *Directors in the Twilight Zone, first to third editions*, Joint Editor, INSOL International (2005, 2008 and currently under revision)

Other Information (awards, professional recognition etc):

- Past president of INSOL Europe (1997/8) and INSOL International (1999/2001)
- INSOL International Scroll of Honour for services to International Insolvency 2001;
- INSOL Europe Scroll of Honour and Honorary Life President 2008;
- Fellow of the Association of Chartered Certified Accountants Insolvency Practitioners Association (UK), the Society of Business Recovery Professionals (UK) and the Royal Society for Arts;
- Member of the Athenaeum, London;
- Visiting Professor of Insolvency Law at Nottingham Trent University.

PARTICULAR ACHIEVEMENTS:

- Examiner in Bankruptcy & Companies Liquidation
- 50 years' experience as an insolvency practitioner, handling all types of assignment from small businesses to major multinationals
- Senior international consultant to European Bank for Reconstruction & Development:
- Consultant to OECD
- United Nations Commission on International Trade Law (UNCITRAL)

Kamola Makhmudova



Senior Banker, Trade Facilitation Programme (TFP); Financial Institutions Team (FI); European Bank for Reconstruction and Development (EBRD)

Kamola Makhmudova is the Senior Banker in the Trade Facilitation Programme of the Financial Institutions department where she is in charge of the programme's business development as well as number of technical assistance projects including E-Learning Programme and Trade Exchange Magazine. Kamola worked in EBRD's transport, power and energy utilities departments and has a wide range experience in emerging market economies, working on debt, equity and complex project finance projects with both the private and public sectors. Kamola started her career at ABN AMRO Bank in 1997, where she worked in corporate banking and then headed VIP desk of the Customer Services Department. Kamola holds MSc in Accounting and Finance from Guildhall University London and is an undergraduate alumnus of the London School of Economics. She also holds undergraduate/ posgraduate degrees from the Uzbek State University in Education.

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CYPRUS
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Registration Form

TRADE conference

DATE: 10 NOVEMBER 2016 - 08.15 TO 14.30

VENUE: FILOXENIA CONFERENCE CENTRE (ELIA HALL) - NICOSIA, CYPRUS

How to register:

Complete and return the registration form indicating method of payment by **8 November 2016** to:

Mr Zacharias Manitaras

Email manitaras@ccci.org.cy

Tel: 00357 22889890

Fax: 00357 22667593

Website: www.ccci.org.cy

Registration will be confirmed upon receipt of the registration form and contribution to costs

Participation Information:

Title (Mr/Dr/Mrs/etc.)

Family Name:

First/Given Name:

Position:

Company:

E-mail:

Phone:

Registration fee: €50

The fee includes Attendance, Certification, Coffee Breaks, refreshments, Network lunch and VAT

Cancellation charge:

100% of the contribution to costs will be refunded if notice of cancellation is received in writing **before 8 November 2016**. Cancellations after this date are not refundable. However, registration may be transferred to another person from the same company or organization at no extra charge, provided that notice is sent to manitaras@ccci.org.cy prior to the Conference.

ALL PAYMENTS MUST BE MADE IN EURO AND NET OF ANY BANKING COMMISSION AND CHARGES. Please indicate the title of the Conference and the participant's name clearly on either form of payment.

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Account Number: 0194-12-006537

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Signature: