



**Επιχειρηματική Αποστολή από Αυστρία
Νέες Τεχνολογίες και Ανανεώσιμες Πηγές Ενέργειας
17 Μαρτίου 2014, Λευκωσία**

“Εκδήλωση Επιχειρηματικών Συναντήσεων και Τεχνογνωσίας”

Το ΚΕΒΕ σε συνεργασία με την Αυστριακή Πρεσβεία, τον Κυπρο-Αυστριακό Επιχειρηματικό Σύνδεσμο και τα Austrian Economic Chambers (WKO) διοργανώνουν εκδήλωση επιχειρηματικών συναντήσεων και τεχνογνωσίας στον τομέα των Εναλλακτικών Πηγών Ενέργειας στις 17 Μαρτίου 2014, στον 1^ο όροφο του ΚΕΒΕ.

Στόχος της εκδήλωσης είναι να προσφέρει στους συμμετέχοντες την ευκαιρία για δικτύωση και διαπραγμάτευση με σκοπό την ανάπτυξη κοινοπραξιών για δημιουργία μονάδων παραγωγής στην Κύπρο και παράλληλα την ευκαιρία για μεταφορά τεχνογνωσίας και τεχνολογίας.

Η εκδήλωση θα καλύψει τους πιο κάτω τομείς:

- Ανανεώσιμες Πηγές Ενέργειας/ Καθαρή Ενέργεια (φωτοβολταϊκά και ηλιακά συστήματα, υδροηλεκτρικές μονάδες, καύσιμα βιομάζας)
- Εξοικονόμηση Ενέργειας
- Τεχνολογία Τροφίμων
- Ηλεκτροκίνητα Οχήματα

Επίσης ενδιαφέρει **τεχνικούς συμβούλους, και μηχανικούς** αλλά και **οργανισμούς/ επιχειρήσεις** που θέλουν να ενημερωθούν για νέες τεχνολογίες στον τομέα της Ενέργειας.

Επισυνάπτεται το Πρόγραμμα της εκδήλωσης καθώς και τα επιχειρηματικά προφίλ των Αυστριακών επιχειρήσεων.

Οι εταιρείες που επιθυμούν να έχουν συναντήσεις με τα μέλη της αποστολής παρακαλούνται όπως συμπληρώσουν και αποστείλουν την επισυναπτόμενη “Δήλωση Συμμετοχής” το αργότερο μέχρι την Τρίτη, 11 Μαρτίου 2014, στο ΚΕΒΕ, υπόψη Μαρία Κωνσταντίνου, Φαξ: 22661044, maria@ccci.org.cy. Η προσκόμιση επιχειρηματικού προφίλ εκ των προτέρων θεωρείται απαραίτητη προϋπόθεση για την συμμετοχή σας.

Για περισσότερες πληροφορίες παρακαλώ όπως επικοινωνείτε με την κα. Στάλω Δημοσθένους, Αν. Λειτουργό, τηλ. 22889752.

Με εκτίμηση,
Χρίστος Πετσίδης
Διευθυντής
Υπηρεσιών και Εμπορίου

ΔΗΛΩΣΗ ΣΥΜΜΕΤΟΧΗΣ

Επίσκεψη Εμπορικής Αποστολής από Αυστρία
17 Μαρτίου 2014, 1^{ος} όροφος ΚΕΒΕ

ΕΤΑΙΡΕΙΑ:

ΟΝΟΜΑ ΣΥΜΜΕΤΕΧΟΝΤΑ:

ΤΗΛ: ΦΑΞ:

E-MAIL:.....

ΙΣΤΟΣΕΛΙΔΑ:.....

ΤΟΜΕΑΣ ΔΡΑΣΤΗΡΙΟΤΗΤΩΝ:.....

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Εταιρεία/ες που θέλετε να συναντήσετε:

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BUSINESS FORUM

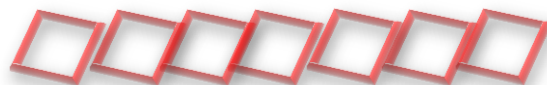
“Cyprus & Austria”

New Technologies and Renewable Energy Resources

Nicosia, 17 March 2014
Cyprus Chamber of Commerce & Industry – 1st Floor

Programme

- 08:30-09:00 Registration**
- 09:00-09:15 Addresses**
Cyprus Chamber of Commerce and Industry
- Dr Karl Mueller
H.E. Ambassador of Austria in Cyprus
- Mr Nicos Kyriakides
President of the Cyprus Austrian Business Association
- 09:15-09:30 Presentation by Mr Bruno Freytag**
Austrian Commercial Counsellor
- 09:30-09:45 “Energy Infrastructure, subsidies & Incentives on Energy – Best practices held in Cyprus”**
by Mr Constantinos Xichilos, Acting Director, Energy Services, Cyprus Ministry of Energy, Commerce Industry and Tourism
- 09:45-10:00 “Legal Framework of Renewable Energy Resources in Cyprus”**
by Mr Christos Mitsides - Lawyer
- 10:00-10:15 “The Enterprise Europe Network”**
by Ms Stalo Demosthenous
Senior Officer – Cyprus Chamber of Commerce and Industry
- 10:15-10:45 Discussion**
- Moderator: Mr Marios Tsiakkis – Secretary General of the CCCI**
- 10:45-11:00 Coffee Break**
- 11:00-14:00 Business to Business Meetings (1st floor)**



ADVANTGE AUSTRIA AUSTRIAN EMBASSY COMMERCIAL SECTION

www.advantageaustria.org/cy



We are Austria's official International business promotion service.

We offer worldwide support for all Austrian businesses that are keen to Export and conduct business abroad.

And for companies or organisations wishing to invest in Austria, import into the country or establish other types of business relationship, we are on hand in 115 offices around the world, to help you.

We offer up-to-date information, the right contacts and the best support in doing business with Austria

ADVANTAGE AUSTRIA is uniquely positioned to offer Austrian companies the very best support in international business - and to help all those who want to do business with us. The power of Advantage Austria combined with Austria's positive image abroad, means potential growth for every company or organization that wishes to do business with Austria.

More specifically:

- We present the Advantages of Austria to the World - as a significant partner, an innovative supplier and an attractive business location
- We built partnerships by putting Austrian enterprises in touch with prospective international customers
- We organize workshops and seminars, business circles, trade missions, exhibitions and showcases for Austrian companies and their actual or potential partners
- We assist you in locating Austrian exporters/importers, distributors and agents
- We inform you about investment possibilities, projects and current economic developments in our periodic newsletter "Emporika Nea"

Josef Bertsch GmbH & Co KG

www.bertsch.at



BERTSCHENERGY plans, delivers and install systems for the energy technology for energy supply companies, the wood processing industry, manufacturing industry, as well as the chemical and petrochemical industry. Bertsch is a leading company in the area of boiler installation and energy technology.

Solid Fuel Boiler Plants

Electricity and Heat from Biomass for biomass and other solid fuels with grate or fluidised bed firing

Steam parameters: 15 – 80 t/h, 40 – 150 bar, 400 - 520°C

Combined-Cycle /Cogeneration HRSG

Electricity and Heat from Gas and Oil

Gas turbine performance: 5 – 100 MWel, Flue gas flow: 20 – 260 kg/s

S.H. steam parameters: up to 150 t/h, up to 540°C, up to 150 bar

Waste Heat Recovery Boilers

Steam from Waste Heat in Industrial Processes

Heat recovery from combustion processes Flue gas flow: up to 200.000 Nm³/h

Steam parameters: up to 120 t/h, up to 540°C and 150 bar

Process Heat Recovery Systems and Pressure Equipment

Steam, Heat and Equipment for Process Plants

Design and manufacturing of process heat recovery plants as well as manufacturing of heat exchangers, reactors, columns, pressure pipe lines e.g.

Flue gas flow: up to 400,000 Nm³/h

Steam parameters: up to 165 t/h MCR, up to 150 bar and 650°C

Unit weight of single components up to 120 to, length up to 50 m, diameter up to 4.5 m. Treatment of different alloyed, carbon, heatresisting, low temperature and cladde steels.

Services

Optimal Maintenance and Service

Looking for costumers in Cyprus:

- Companies dealing with electricity and heat generation via thermal power plants
- Industrial companies who need these power plants for their production activities e.g. papermills or large sawmills
- Companies involved in the construction of such facilities e.g. building contractors, planners etc.
- Electricity Supply Companies
- Major chemical and petrochemical companies/plants

E-Volution Elektromobilitätskonzepte GmbH

www.evolution-gmbh.com



eVolution specializes in developing new and innovative electrical vehicles. The idea is to have people use electric vehicles ... that cause a sensation in the world and facilitate individual freedom for modern people...in all sorts of environment

For eVolution it is particularly important to drive forward new developments and, at the same time, to be aware of environmental responsibility. Just like its products, e-volution stands for distinctive design, well thought-out modularity, continuous innovation and Austrian quality.

The Austrian company has designed and developed the electrical vehicle Jetflyer.
EU-Certified (USP).

The product combines the freedom of a bicycle with the convenience of a four-wheel vehicle. It is flexible in use and suitable for different customer segments:

- Configurable by the customer (B2B)
- Lifestyle product for End Users (B2C)

The vehicle has a range of 100 km before recharging. It can be used during daily city traffic as well as on airports or golf circuits. It has a 100km range and the energy cost is less than 1 euro for 100 km.



References:

- swiss and austrian postal service
- police of Abu Dhabi

e-Volution Elektromobilitätskonzepte GmbH is interested in finding a joint venture partner in Cyprus

Potential partners:

- a) major vehicle importer and distributor, preferably motorcycles, scooters etc., capable to provide service / after sales
- b) other company interested to import and distribute e-vehicles on the island, should be able to provide full customer support

PV-Photovoltaik Styria GmbH

pv-styria.co.at



PV-Styria is an engineering company with 45 years of experience in the field of renewable energy. PV-Styria offers high-class total solutions for international large-scale projects in the field of renewable energy applications. From the first scratch to turnkey implementation – everything comes from one source.

Range of activities:

Photovoltaic Power Plants: from the Scratch to Turn-key Commissioning

- Site identification
- Solar Yield Assessments & Feasibility Calculations
- Land Contracting
- Technical Solutions
- Engineering & Project Development
- Procurement & Construction
- Grid Connection Procedures
- Standard Acceptance Procedures
- Operations & Maintenance (O&M) Photovoltaic Power Plants - Services for Investors

Photovoltaic Power Plants: Services for Investors

- Project Identification
- Due Diligences & Yield Assessments
- Contracting Assistance, Transaction Lead & Supervision
- Solar Park Inspections & Revisions

Solar Thermal Solutions

- Industrial Process Heat, District Heating, Solar Cooling

OFF GRID Electricity Generation Solutions

- Industrial Power, E-Mobility, Telecom, etc.
- Large capacity long life deep discharge batteries, guaranteed 20 years with almost no maintenance and almost none efficiency drop

Clean Energy Solutions

- Renewable Energy Mix
- Sustainable Concepts for Regions and Industries

Trainings, Schooling & Workshops

- Photovoltaic Trainings & Workshops
- Custom PV Training Concepts, Programs & Manuals
- Speeches & Presentations on Above Topics

Prospect partners are:

- (1) Most important: Local/Cyprus energy company responsible for grid connection of large size (>1 MWp) photovoltaic power plants. To put in place a PV project and construct a photovoltaic solar park, the grid company is crucial.
- (2) Cyprus Energy Agency and/or other body (CERA - Cyprus Energy Regulatory Authority) responsible for licensing and PPA (power purchase agreement) contracting
- (3) major local electrical company preferably with experience in PV power plants works (electrical connections, etc.)

PV-Photovoltaik Styria GmbH offers Services and Know How and is looking for Joint Venture Partners in Cyprus.

SED Trading GmbH

www.sed.at

www.solardachstein.com



SED is an electrical engineering company involved in various energy related activities such as battery, power plant and light technology as sales representative of internationally known producers. The Austrian company also produces Photovoltaic Systems for building integration (BIPV). The Company's Flagship is the SED Solar roofing tile.

SED solar roofing tiles, installed within half a day at the most, form a 1 KWp power plant for the production of electric current from a renewable energy source, the sun. Made from Polymatrix®, the solar roofing tiles, of STEP design, are the same as the original tiles in size, shape and colour. During installation they are simply exchanged for these and leave the shape and appearance of the roof unchanged.

The solar roofing tiles are available in all the usual clay and concrete tile shapes and come complete with all the components necessary for mains-parallel operation, e.g. cable, switchbox and inverter etc. PVC-free and fully recyclable, the system proves an ideal supplement for clay and concrete roofing tile makers.

SED Trading GmbH offers services and knowhow and wants sales partners in Cyprus

Of special interest are:

- Financial institutions who can grant small loans especially to farmers, individuals and property developers (villas for rent, tourism) for such installations.
- Not necessarily big installations but also as complimentary energy generation in order to reduce costs for air-conditioning in summer and electric heaters in winter.

Also of interest are:

- Companies involved in water supply for rural areas (well construction)
- Planners and geological experts